



**ALLIANCE AIR AVIATION LIMITED**  
IGI Airport, Terminal - I, New Delhi – 110 037

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**SUBJECT: Quotation for Safety Auditor & Safety Risk Management training Ref. No: AAAL / FLIGHT SAFETY / RFQ / 23 Jan 2023**

**Last date & time for submission of Quotation: 12:00 hrs. on 02 Feb 2023**

Alliance Air Aviation Limited (AAAL) is a wholly owned subsidiary of Air India Assets Holding Limited., the National carrier of India, fully owned by the Government of India under administrative control of Ministry of Civil Aviation and currently operates a fleet of ATR 72-600, ATR 42-600 & Dornier 228 type aircraft inducted on lease with the brand "ALLIANCE AIR" and operates domestic flights within India and Jaffna international flight .

AAAL is pleased to invite the quotation for Safety Auditor training & Safety Risk Management training. Five days (40 hrs) for Safety Auditor & Three days (24 hrs.) for Safety Risk Management training. Number of participants for each batch is twelve.

Training Institutes / Training providers are invited to submit their best quote / offer as per the following general terms, condition and eligibility criteria :-

1. 'AAAL' as used in the document means 'Alliance Air Aviation Limited'.
2. The rates offered/finalized/agreed to by the Training Institute / training provider shall be exclusive of all Government Taxes/ Levies .
3. Quotations should be valid for a minimum period of 60 days from the date of opening of quotation.

4.The Quotation shall be provided on the following Email on or before the 02 Feb 2023 :-

- a) [aasl.flightsafety@allianceair.in](mailto:aasl.flightsafety@allianceair.in)
- b) [yatin.dua@allianceair.in](mailto:yatin.dua@allianceair.in)
- c) [cofs@allianceair.in](mailto:cofs@allianceair.in)

5.Amendments, corrigendum, clarifications if any, and any extensions of the submission date, will be available on the Alliance Air website [www.allianceair.in](http://www.allianceair.in) & also intimated through emails which known to AAAL.

## WORK-SCOPE FOR Safety Auditor training & Safety Risk management training :-

Following features are required for Safety Auditor & Safety Risk management training:-

1. Training shall be of good quality & covered all regulatory requirement related to Safety Auditor & Safety Risk management.
2. It shall meet the IOSA standard & Standard Recommended Practice (SARP) ORG 3.4.13 for Safety Auditor training.
3. The Safety auditor training shall contain the details of quality assurance & all audit methodology.
4. It Shall meet the ICAO safety performance requirement for Safety Risk management training.
5. Safety Auditors training shall have duration of Five days (40 hrs) & Three days (24 hrs.) for Safety Risk Management training.
6. Virtual classroom option is also preferred besides physical classroom.
7. The course shall ensure the comprehensive understanding of the training curriculum for the Safety auditors & Safety Risk Management.
8. Safety Risk management training shall cover Airline safety risk management, proper identification of risk & hazards, effective control & mitigations to reduce the damage and loss.
9. Instructors shall have IATA approval or equivalent as per IOSA standard.

**FINANCIAL QUOTATION FORMAT**

**(ON COMPANY'S LETTER HEAD OF THE PARTY)**

QUOTATION No: AAAL / FLIGHT SAFETY / RFQ / SAFETY AUDITOR TRAINING & SAFETY RISK  
MANAGEMENT TRAINING dated 23/01/2023

We hereby quote our lowest offer for SAFETY AUDITOR & SAFETY RISK MANAGEMENT training, as per the  
Work scope :-

S. No.	DESCRIPTION	QTY	COST ( USD / INR )	TOTAL AMT(EXCL OF GST)	GST	TOTAL (INCLUDING GST)
01	Safety Auditor Training (For the batch size of 12 person)					
02	Safety Risk Management Training (For the batch size of 12 person)					
03	Any Other charges					

**Note:**

1. In case of foreign training providers the quantum of Indian taxes shall be assessed by the tax adviser of AAAL, and such taxes which AAAL will be required to bear, shall be added to the price quoted by the training providers to determine the total costing to AAAL.
2. Cost of training to be provided by the training institute, to be mentioned clearly in the financial quotation format.
3. In case of prices quoted in USD, the State Bank of India's Bankers selling rate (BSR) applicable in New Delhi, India
4. In case of Indian bidders, price to be quoted excluding applicable taxes, which shall be paid additionally.

**CERTIFICATION**

Certified that:

- (a) There are no hidden costs to AAAL over and above that indicated above.
- (b) The benefit of reduction in statutory taxes / levies, if any, arising during the term of the contract, if awarded in our favor, would be passed on to AAAL
- (c) We have read, understood and accept all the terms and conditions of the said training.
- (d) The Prices quoted above for the trainings are as per the provided work scope and complied by us.

AUTHORISED SIGNATORY  
COMPANY SEAL AND SIGNATURE